

Customized
Solution
for Your
Practice



— BETTER TOGETHER —

MTSOA

Medical Technology Solutions of America

FOR YOUR HEALTHCARE DOCUMENTATION NEEDS

WHY MTSOA?



Decrease costs.

- ✓ No start-up fees
 - ✓ Volume discounts
 - ✓ Ongoing training and support at no cost
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Increase performance.

- ✓ 99% accuracy average
 - ✓ 30 years+ experience
 - ✓ 100% U.S.-based staff
 - ✓ Guaranteed turnaround time
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Maintain customer care.

- ✓ 24/7/365 live customer care support
 - ✓ Dedicated team assigned
 - ✓ Fully HIPAA compliant
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ABOUT US

MTSOA has evolved from a traditional medical transcription company to a 30+-year proven healthcare documentation solutions provider.

**TRANSCRIPTION/
SCRIBE**

**CHART
MIGRATION**

**REVENUE
CYCLE
MANAGEMENT**

**DEBT
COLLECTION**

Key leadership with
over 100 years'
combined experience
in the industry.

4

SERVICES

Let us customize a comprehensive solution for your practice from one or more of the following:

1

TRANSCRIPTION/
SCRIBE

Utilize traditional medical language specialists or EHR remote scribes to increase provider productivity and efficiency and decrease overhead costs. Choose from several input options, including free mobile app.

2

CHART
MIGRATION

Specialized teams move selected data from any legacy system to your new EHR, ensuring immediate availability at the patient's initial visit after the new EHR goes live.

3

REVENUE
CYCYLE
MANAGEMENT

Reimbursement professionals process claims accurately and quickly to generate timely revenue. Take advantage of our **FREE** analysis of your current revenue cycle process!

4

DEBT
COLLECTION

Recover lost revenue promptly and efficiently. Proven collection and payment processing services facilitate accelerated cash flow and maximize profit.



The healthcare revenue cycle contains many moving parts. Healthcare facilities rely on a patchwork of technologies to manage the entire operation.



We partner with clients to examine the often-undervalued patient document to produce a complete record that accurately supports the associated codes for billing.



The providers that circumvent this process will be faced with rejections, denials, delays, and/or claims coded at a reduced level.



The quality of the health record is the core of a healthy revenue cycle.



In a technology-saturated industry, by far, the best method of success is to combine the expertise and skillsets of transcription, billing, coding, and collections, into one customized solution.



Many options. One customized solution.

Let us take care of the clerical work so you can get back to what is most important to you – your patients.

BENEFITS OF OUTSOURCING



Transcription/Scribe

- *Eliminate employee overhead and staffing issues*
- *Drastically improves quality of patient record with above-industry-standard QA guidelines*
- *Approximately 20% provider time savings increases practice revenue*
- *Proprietary HER line-counting software reduces document cost*
- *Same-day turnaround begins billing process expeditiously*

Chart Migration

- *Hands-on migration versus automated ensures reliability of data*
- *100% U.S.-based migration team ensures accuracy and confidentiality*
- *Provides patient information from legacy system to new EHR before first patient visit*

Revenue Cycle Management

- *Expertise of ICD-10 code sets maximizes accuracy of reports for increased revenue*
- *Accuracy of claims eliminates rejections and denials, enhancing cash flow*
- *Practice cost savings average 15-20% with outsourced labor*

Debt Collection

- *Navigates periodic rules and regulation changes for maximum return*
- *Increases revenue by targeting aged accounts pushed aside by other companies*